IREB CPRE ADVANCED LEVEL — REQUIREMENTS ELICITATION

CPRE-AL

DEEPEN YOUR ELICITATION PRACTICE

Learn the standard. Practice the skill. Apply it at work.

The IREB CPRE Advanced Level — Elicitation module builds advanced stakeholder analysis, negotiation and conflict-resolution skills on top of Foundation Level knowledge. At Baseline Skills, you practise elicitation against realistic, ambiguous scenarios using IREB in Practice — powered by ReqDrive.

Course at a Glance

Course	IREB CPRE Advanced Level — Requirements Elicitation (CPRE-AL-EL)
Duration	2 Days
Delivery	Live Online • Classroom • Corporate / On-site
Learning approach	Instructor-led learning • Practical exercises • Case studies • ReqDrive labs

Why This Course?

Most missed requirements aren't wrong — they were never asked about. Advanced elicitation is the discipline of finding what stakeholders haven't said yet, reconciling conflicting expectations, and knowing which technique fits which situation.

Three layers of learning

ADVANCED PRACTICE	Build on Foundation Level knowledge with deeper stakeholder analysis and elicitation technique selection.
NEGOTIATION	Practise resolving conflicting stakeholder expectations through realistic negotiation scenarios.
APPLICATION	Use ReqDrive to apply AI-assisted elicitation preparation to a realistic project scenario.

Module 1 — A framework for structuring and managing requirements elicitation and conflict resolution

Plan and prepare for the end

You will learn

- The scope of elicitation and conflict resolution in Requirements Engineering

- Factors relevant to the approach of planning elicitation and conflict resolution
- Planning and executing requirements elicitation and conflict resolution
- Process patterns

IREB in Practice

Work with a stakeholder map that looks complete but is missing two critical groups. Identify the gaps before they surface as late-stage requirement changes.

ReqDrive lab: Use ReqCompass to cross-check a manually built stakeholder map against an AI-assisted analysis of the same scenario.

> ***"The stakeholders you don't identify are the requirements you don't get."***

Module 2 — Requirements sources

Beyond the obvious stakeholder list

You will learn

- Fundamentals of requirements sources
- Identify, classify, manage stakeholders
- Identify, classify, manage documents
- Identify, classify, manage systems

Module 3 — Selecting and Combining Elicitation Techniques

No single technique works for every situation

You will learn

- Gathering techniques
  - Interviews, workshops and focus groups
  - Observation and contextual inquiry
  - Document and artifact analysis
- Design and idea-generating techniques
  - Brainstorming and Analogy techniques
  - Prototyping and Scenarios & storyboards
- Thinking tools
- Combining techniques for triangulation
- Choosing techniques under time and access constraints

IREB in Practice

Given a scenario with limited stakeholder access, decide which one or two elicitation techniques would still surface the most critical requirements.

ReqDrive lab: Use ReqCompass to generate a technique recommendation, then critique it against your own reasoning.

> ***"Elicitation accelerated by AI still needs a human to know when to stop and dig deeper."***

Module 4 — Conflict Resolution

When stakeholders want different, incompatible things

You will learn

- Sources of requirements conflict

- Conflict identification
- Conflict analysis
- Conflict resolution
- Documentation of conflict resolution

> ***"A resolved conflict that nobody remembers agreeing to isn't actually resolved."***

Module 5 — Skills of the Requirements Engineer: Continuous Learning

When stakeholders want something, but say something else

You will learn

- Required skills in the areas of elicitation
- Communication theory and communication models
- Self-reflection on personal skills in requirements elicitation
- Opportunities for personal development
- Learning from previous experience

IREB in Practice — Powered by ReqDrive

ReqDrive is integrated into selected elicitation exercises as an AI-assisted practice environment, helping learners compare their own stakeholder and technique judgement against an AI-assisted perspective.

The End-to-End ReqDrive Lab

01 Map Stakeholders — ReqCompass
02 Select Elicitation Techniques — ReqCompass
03 Prepare Elicitation Materials — ReqM
04 Identify Conflicts — ReqCompass
05 Document Negotiated Outcomes — ReqM

What You Will Be Able to Do

- Build a complete stakeholder map for a realistic project.
- Select and combine elicitation techniques appropriate to a given situation.
- Prepare structured elicitation materials in advance of a session.
- Identify requirements conflicts arising from competing stakeholder interests.
- Facilitate a negotiation toward a documented, accepted outcome.
- Use AI-assisted tools to cross-check elicitation planning without depending on them.

Who Should Attend?

- Business Analysts
- Requirements Engineers holding CPRE Foundation Level
- Product Owners and Product Managers
- Project Managers
- Systems Engineers

This course assumes CPRE Foundation Level knowledge or equivalent practical experience.

Prerequisites

IREB CPRE Foundation Level certification or demonstrable equivalent working knowledge of core Requirements Engineering concepts is required.

Course Format

Duration	2 Days
Delivery	Live Online • Classroom • Corporate / On-site
Learning	Instructor-led sessions • Case studies • Individual and group exercises • ReqDrive labs

Certification

IREB CPRE Advanced Level — Elicitation

The course is designed around the IREB CPRE Advanced Level Elicitation syllabus and prepares participants for the applicable certification examination.

"TRAINING ≠ CERTIFICATION"

Baseline Skills provides the training and examination preparation. IREB certification is awarded following successful completion of the applicable certification examination. Current examination arrangements and applicable fees are communicated with each scheduled session.

Why Learn with Baseline Skills?

- Standards-based learning aligned with the IREB CPRE Advanced Level syllabus.
- Practical negotiation and elicitation exercises rather than theory alone.
- AI-assisted Requirements Engineering practice via ReqDrive.
- Real-world scenarios involving conflicting stakeholder expectations.
- Learning from practitioners with industry and training experience.

For Organizations — Build a Common Capability

A corporate Baseline Skills CPRE Advanced Elicitation program can combine the IREB framework with organization-specific stakeholder scenarios and negotiation practice.

- Stronger stakeholder engagement across teams
- Shared vocabulary for elicitation technique selection
- Improved conflict-resolution practices for competing requirements
- Experience with AI-assisted elicitation planning

What Comes Next?

This module combines with CPRE Advanced Requirements Modeling and CPRE Advanced Requirements Management toward the full CPRE Advanced Level, and connects to Baseline Skills learning paths in Business Analysis and Systems Engineering.

Frequently Asked Questions

Do I need CPRE Foundation Level first?

Yes, or clearly equivalent practical Requirements Engineering experience.

Is ReqDrive required to take the course?

No. ReqDrive is used as a practical learning environment during selected exercises.

Will AI select my elicitation techniques for me?

No. The course emphasizes human judgement in technique selection; ReqDrive provides a comparison perspective only.

Is the certification exam included?
This depends on the selected course session. Please check the session details for the applicable arrangement.

LEARN THE STANDARD • PRACTISE THE SKILL • APPLY IT AT WORK

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